

To: Marine & Consumer Electronic Dealers
From: Gregory DeVries, Director of Sales and Marketing, Marine Division
Date: February 11, 2010

2010 Garmin Marine Installation Program



Garmin International is pleased to announce the continuation of the Marine Installation Rebate Program. The program was designed to provide National Marine Electronics Association (NMEA) and American Boat and Yacht Council (ABYC) installation dealers with the opportunity to increase sales and profits in the increasingly competitive market of Marine Electronics. The installation rebate program will enable the installing dealer to not only offer award-winning Garmin products for installation, but also be eligible for installation rebates to help in overall profitability.

Requirements for Marine Installation Rebate Program:

- Rebate program only applies to installations within the United States from January 1, 2010 to December 31, 2010
- Rebates will be issued for installation of the specific products as listed on the 2010 Garmin Installation Rebate Program Claim Form, using the following link <http://garmin.blogs.com/promotions/2009/06/2009-installation-rebate-program.html>, also attached on page 2
- Authorized Garmin Dealers, Approved Garmin Resellers and Certified Installation Centers that are NMEA/ABYC certified are eligible for this program. NMEA and/or ABYC certification number is required on claim form
- To qualify for this program, NMEA members are required to hold a current MEI or CMET certification and ABYC members are required to hold a current Marine Electrical Certification
- Garmin reserves the right to remove any Dealer, Reseller or Installation Center from this program if it fails to meet the expectations of customers or Garmin
- Must be submitted within 30 days of completed installation and allow 8-12 weeks to process the claim
- See 2010 Garmin Installation Rebate Program Claim Form for complete terms and conditions

Three Steps to Submit a Valid Installation Rebate Claim:

1. Complete a 2010 Marine Garmin Installation Rebate Claim Form. Please provide your required NMEA or ABYC certification number and required product serial number(s).
2. Attach a copy of your dated, itemized invoice showing proof of installation(s). Invoices that fail to show date of installation (and itemized model names for installations) will not be processed. The vessel owner information that appears on the invoice must match the vessel owner information provided on the claim form.
3. Within 30 days of installation, submit the required documentation to the mailing address listed on the claim form.

For Rebate questions, please contact rebate@garmin.com. For information regarding the program, visit <http://www8.garmin.com/whatsNew/currentpromotions/>.

Terms and Conditions: The limited time program applies to installation of products in factory-new condition only; used or newly overhauled products are not eligible. Garmin is not responsible for incomplete requests, loss in mail, postage due or C.O.D. receipts, or any consequential damages and does recommend keeping a copy of your invoice and claim form for your records. The rebate program is only available to residents of the United States and Canada. Void where prohibited, taxed or otherwise prohibited by law. Garmin reserves the right to rescind and/or change this program at any time. Claims will be paid in U.S. Dollars only. Recipient of the claim pays any applicable taxes.



2010 Garmin Installation Rebate Program Claim Form

Please complete this rebate claim form and attach the original or copy of the original dated, itemized invoice showing proof of the installation(s). Submit the claim within 30 days of the installation to:

Garmin International, Inc.
Attn: Rebate Dept./Installation Rebate Program
1200 E. 151st Street
Olathe, KS 66062

Dealer invoice must show the name(s) of installed Garmin models. OEM dealers are not eligible for this rebate offer. Serial numbers are required on lower section of the form. Checks mail directly to the dealer. Please allow 8-12 weeks to process the request. Incomplete submissions may not be processed. For questions, please contact rebate@garmin.com

Garmin Dealer Name:	Installation Date:	Vessel Name:
Dealer Account # with Garmin (if applicable):	Installation Technician:	Vessel Owner:
REQUIRED NMEA or ABYC Certification** #: _____ <small>**Please do not submit a copy of your NMEA or ABYC certificate. We ask that you provide your NMEA/ABYC certification number. If necessary, you may contact NMEA/ABYC direct to obtain your number. Please note that ABYC installers must have Marine Electrical Certification to qualify for this program. **</small>	Installing Dealer's Mailing Address: <small>(rebate check will mail to this address)</small>	Vessel Owner's Mailing Address:
	Dealer's Telephone:	Vessel Owner's Telephone:
Installation Claim Date:	Dealer's Email Address:	Vessel Owner's Email Address:

Model	Serial Number (required)	Rebate Offer	Qty	Total Rebate Amount	Model	Serial Number (required)	Rebate Offer	Qty	Total Rebate Amount
GPSMAP 4008 010-00591-00		\$50			GPSMAP 7212 010-00749-01		\$100		
GPSMAP 4208 010-00591-01		\$50			GPSMAP 7015 010-00748-00		\$125		
GPSMAP 5008 010-00593-00		\$50			GPSMAP 7215 010-00748-01		\$125		
GPSMAP 5208 010-00593-01		\$50			GSD 22 010-00397-00		\$25		
GPSMAP 4010 010-00690-00		\$100			GXM 51 010-00753-00		\$25		
GPSMAP 4012 010-00592-00		\$100			GMI 10 010-00687-00		\$25		
GPSMAP 4210 010-00690-01		\$100			GMR 18 HD 010-00572-02		\$50		
GPSMAP 4212 010-00592-01		\$100			GMR 24 HD 010-00572-03		\$50		
GPSMAP 5012 010-00594-00		\$100			GMR 404 010-00484-00 / GMR 404 W/P 010-00484-02		\$100		
GPSMAP 5212 010-00594-01		\$100			GMR 406 010-00484-01 / GMR 406 W/P 010-00484-02		\$100		
GPSMAP 5015 010-00692-00		\$125			GMR 604 010-00484-03 / GMR 604 W/P 010-00738-00		\$100		
GPSMAP 5215 010-00692-01		\$125			GMR 606 010-00484-04 / GMR 606 W/P 010-00738-00		\$100		
GPSMAP 6008 010-00750-00		\$50			GMR 1204 010-00484-03 / GMR 1204 W/P 010-00739-00		\$100		
GPSMAP 6208 010-00750-01		\$50			GMR 1206 010-00484-04 / GMR 1206 W/P 010-00739-00		\$100		
GPSMAP 6012 010-00751-00		\$100			GHP 10 Autopilot 010-00705-00		\$125		
GPSMAP 6212 010-00751-01		\$100			TR1 Gold Autopilot 101-2000-00		\$50		
GPSMAP 7012 010-00749-00		\$100			AIS 600 010-00865-00		\$25		
Total Rebate Request Amount:									\$